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**L.E.A.D. Education/Training**

**TOPIC: Am I Connecting With My Fellow L.E.A.D. Members?**

**THE INFO: How to better connect with other chapter members**

One of your most valuable resources is your fellow L.E.A.D. members, namely your chapter members. Here are some suggestions on how to do so:

1. **One on one.** Quite simply,this may be the best way to do so. Engaging other members one on one builds rapport, personal interaction, deep diving and more.
2. **Chats.** A group text chat engages, informs, and in some cases, adds a measure of accountability.
3. **Social Media.** Ahh, the wonderful world of social media. It offers so many possibilities. Groups, pages, chats, promotion of others, photos, videos, etc. The list goes on and on. Some suggested platforms include Facebook, LinkedIn, X (Twitter), Alignable, Instagram, etc.
4. **L.E.A.D. Website/Portal.** If you haven’t utilized the L.E.A.D. website and portal, you’re missing out. You can peruse the directory, connect/chat with other members directly, post in groups and more. Check it out. It was designed for you to use and help your needs!
5. **Team-building Exercises.** There are LOTS of team-building exercises that are available. It’s as easy as quick search online. But the rewards can be immense. It builds camaradarie, trust, friendly competition and, of course, the intangibles. Working together as a team helps connecting individually as well.

**THOUGHTS AND ACTIONS:**

1. Am I connecting to my fellow L.E.A.D. chapter members EFFECTIVELY?
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2. What can I do to better the connection(s)? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
3. How can I turn these connections into sales for them and myself? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
4. How can I better assist others in and through peer advisory utilizing improved connectivity?
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